

Day 1 - 27 May
3:30pm - 5:30pm

TRACK 2 - Bayside 4A



3.30pm - 3.55pm Panel Session

Revenue Leaders

- **Katrina Wallace**, National Accommodation Manager - NRMA Parks & Resorts
- **Shankar Kotha**, Chief Commercial Officer - CLIX Apartments and Hotels
- TBA

Todd Simms - Director, Revenue Management South East Asia and Pacific, MGallery | Sofitel | Emblems



3.55pm - 4.25pm Presentation + Panel Session

Insightful Intel: Illuminating ANZ Hoteliers' Path to Commercial Success

In this session, we'll dive into a 10-minute data presentation filled with insights for hoteliers in the ANZ region. Following the presentation, we'll transition into an industry panel discussion, where experts will dissect the findings and explore actionable strategies for achieving commercial success in the hospitality sector.

- **Salvatore Busardo**, Head of Sales, Australia & New Zealand at D-Edge Hospitality Solutions
- **Monique Jeffrey**, Revenue Manager - Choice Hotels Asia-Pac
- **Madhavi Nagarajan**, Head of Revenue & Distribution - The Ascott Limited

Amit Peshawaria, General Manager Asia Pacific & Oceania at Lighthouse.



4.25pm - 4.55pm

Revenue beyond the room. The role of a technology ecosystem in growing revenue per guest

Craig Dennington, Sales Director - Agilysys



4.55pm - 5.20pm Update and Q&A

Ask Me Anything

Short Term Rental Accommodation Market Update and Q&A with **Special Guest:**

Mitchell Price, CEO ASTRA (Australia and New Zealand Short Term Rental Accommodation Association)